



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 13 (2021)

Market Report

LEAF

- * Market witnessed good demand.
- * Nominal weight of new season teas met with good enquiry.
- * Old season teas readily absorbed and sold well in line with competition.

DUST

- * Market witnessed good demand.
- * Nominal weight of clean, new season teas on offer met with good enquiry.
- * Old season teas sold in line with quality.

Buying Analysis

LEAF

- * WI : Mainstay of the market.
- * Internals : Fair support.

DUST

- * WI : Mainstay of the market.
- * Internals : Fair support.

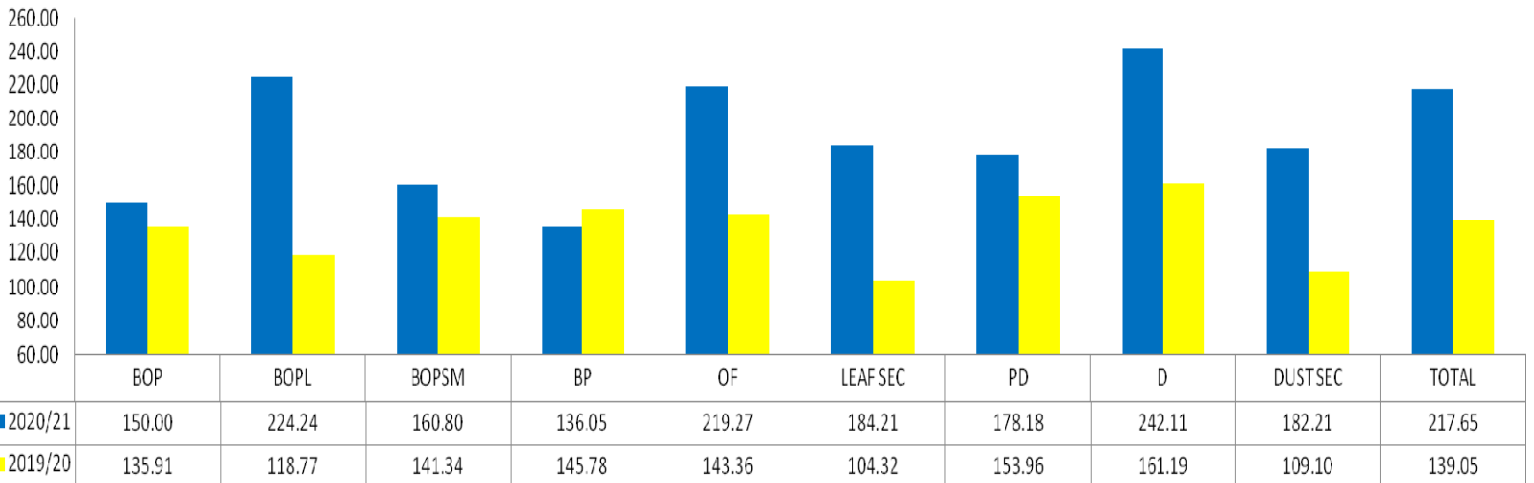
AUCTION AVERAGES

	2020/21			2019/20			UPTO Sale 13		
	Sale 13	Sale 10	+/-	Sale 13	Sale 12	+/-	2020/21	2019/20	2018/19
LEAF	162.84	154.76	8.07	118.43	86.05	32.39	214.94	136.06	144.31
DUST	149.12	140.40	8.72	102.49	75.91	26.58	223.39	145.81	156.73
TOTAL	158.04	149.68	8.37	111.91	82.24	29.68	217.65	139.05	148.18

GTAC AUCTION AVERAGES

SALE		5	6	7	8	9	10	12	13
		LEAF	2020/21	158.92	149.06	147.23	162.38	0.00	154.76
LEAF	2019/20	106.64	99.58	90.84	85.45	87.29	84.60	86.05	118.43
DUST	2020/21	151.72	144.70	142.39	150.57	0.00	140.40	0.00	149.12
DUST	2019/20	106.39	99.24	94.15	86.51	93.44	90.65	75.91	102.49
TOTAL	2020/21	156.76	147.72	145.84	158.27	0.00	149.68	0.00	158.04
TOTAL	2019/20	106.57	99.48	91.81	85.76	88.87	86.14	82.24	111.91

GTAC Grade Wise Averages Upto Sale 13



OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)

	THIS SALE				LAST SALE				UPTO Sale 13			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	203296.7	187702.3	165.14	8%	331312.0	311758.3	159.57	6%	88190032.1	66523585.7	220.67	25%
FANNINGS	61517.3	50255.5	167.09	18%	122487.0	108470.3	149.78	11%	25047649.1	18568150.4	219.27	26%
LEAF SEC.	20678.6	19614.0	129.89	5%	51574.0	41963.1	131.94	19%	14045134.0	12673193.2	178.52	10%
LEAF TOTAL	285492.6	257571.8	162.84	10%	505373.0	462191.7	154.76	9%	127282815.2	97764929.30	214.94	23%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	135505.3	116511.8	156.19	14%	236939.6	199379.3	145.53	16%	45467731.9	35185562.4	236.13	23%
DUST SEC.	24971.8	21874.3	111.48	12%	86523.4	54213.2	121.57	37%	13218296.0	10881710.6	182.21	18%
DUST TOTAL	160477.1	138386.1	149.12	14%	323463.0	253592.5	140.40	22%	58686027.9	46067273.00	223.39	22%
TOTAL	445969.7	395957.9	158.04	11%	828836.0	715784.2	149.68	14%	185968843.1	143832202.30	217.65	23%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 13			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	285492.6	257571.8	162.84	10%	505373.0	462191.7	154.76	9%	127282815.2	97764929.3	214.94	23%
2019-20	489986.2	398450.1	118.43	19%	351948.1	350309.7	117.28	0%	162496312.5	115828729.3	136.06	29%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	160477.1	138386.1	149.12	14%	323463.0	253592.5	140.40	22%	58686027.9	46067273.0	223.39	22%
2019-20	350059.8	275498.9	102.49	21%	360074.1	281668.9	107.68	22%	70336346.1	51144071.1	145.81	27%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	445969.7	395957.9	158.04	11%	828836.0	715784.2	149.68	14%	185968843.1	143832202.3	217.65	23%
2019-20	840046.0	673949.0	111.91	20%	712022.2	631978.6	113.00	11%	232832658.6	166972800.4	139.05	28%

PRICE RANGE

% OF TEAS SOLD	LEAF										DUST				
	2020/21		UP TO Sale 13			2020/21					UP TO Sale 13				
	Sale 13	Sale 10	2020/21	2019/20	2018/19	Sale 13	Sale 10	2020/21	2019/20	2018/19					
BELOW 100	0.20	0.18	0.09	17.09	2.28	7.25	2.42	0.68	13.91	1.12					
BETWEEN 100.00-119.99	5.11	3.11	1.38	23.10	19.31	11.94	9.44	2.16	16.99	13.65					
BETWEEN 120.00-139.99	35.79	24.73	7.43	20.99	31.49	30.41	41.82	7.42	22.10	24.27					
BETWEEN 140.00-159.99	31.15	35.36	16.01	12.02	20.24	31.85	32.74	12.10	11.85	19.25					
BETWEEN 160.00-179.99	8.83	24.43	12.86	9.40	12.17	5.87	7.85	11.37	9.11	12.16					
BETWEEN 180.00-199.99	2.69	6.98	7.67	6.32	6.02	0.55	2.21	7.69	7.35	12.16					
BETWEEN 200.00-219.99	1.92	1.94	7.75	5.06	4.19	0.95	1.49	7.51	7.08	10.28					
BETWEEN 220.00-239.99	2.04	1.96	9.71	3.53	2.56	1.32	1.32	9.42	8.51	6.02					
BETWEEN 240.00-259.99	2.00	0.81	10.18	1.40	0.90	2.62	0.09	11.44	2.87	0.84					
BETWEEN 260.00-279.99	2.75	0.39	10.62	0.52	0.37	1.16	0.38	8.48	0.20	0.18					
BETWEEN 280.00-299.99	3.73	0.11	5.61	0.23	0.17	2.12	0.23	5.59	0.03	0.05					
300 AND ABOVE	3.79	0.00	10.70	0.34	0.30	3.98	0.00	16.14	0.01	0.01					

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
8	2283	588	2871	41139	16759	57898	-38856	-16171	-55027
10	1655	480	2135	3110	965	4075	-1455	-485	-1940
13	2322	619	2941	135	1	136	2187	618	2805
TOTAL	6260	1687	7947	44384	17725	62109	-38124	-16038	-54162

GTAC Monthly Price Movement



* Please note March 2020-21 Price is calculated on Sale 10,13 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 13

CTC LEAF		DUST				TOTAL					
Sale 10											
OFFER	2,85,492.6	Kgs	OFFER	1,60,477.1	Kgs	OFFER	4,45,969.7	Kgs			
SOLD	2,57,103.6	Kgs	SOLD	1,38,152.5	Kgs	SOLD	3,95,256.1	Kgs			
SOLD %	90%		SOLD %	86%		SOLD %	89%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL			0%	TCPL			0%	TCPL	-		0%
HUL			0%	HUL			0%	HUL	-		0%
W.India	52,062.8	201.87	20%	W.India	58,721.9	143.22	43%	W.India	1,10,784.7	170.78	28%
Wl.Pack	11,894.6	254.13	5%	Wl.Pack	35,326.6	177.00	26%	Wl.Pack	47,221.2	196.43	12%
N.India	94,489.8	145.76	37%	N.India	8,220.3	141.08	6%	N.India	1,02,710.1	145.39	26%
Nl.Pack	7,864.7	140.85	3%	Nl.Pack	4,665.5	121.78	3%	Nl.Pack	12,530.2	133.75	3%
Packeteers	1,691.8	143.07	1%	Packeteers	1,552.5	138.10	1%	Packeteers	3,244.3	140.69	1%
C.India	7,721.3	159.38	3%	C.India			0%	C.India	7,721.3	159.38	2%
Exports	5,212.1	124.85	2%	Exports	447.6	106.53	0%	Exports	5,659.7	123.40	1%
Local	63,088.9	152.29	25%	Local	15,000.4	141.00	11%	Local	78,089.3	150.12	20%
S.India			0%	S.India	14,217.7	131.42	10%	S.India	14,217.7	131.42	4%
Others	13,077.6	137.46	5%	Others			0%	Others	13,077.6	137.46	3%
TOTAL	2,57,103.6	163.13		TOTAL	1,38,152.5	149.37		TOTAL	3,95,256.1	158.32	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 13

* ABOVE 1,00,000 KGS

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	5,88,002	364.82	7,05,752	286.94
HOOKHMOL	3,52,717	357.58	4,30,403	263.89
HAJUA	3,29,540	355.91	4,33,434	214.08
DOOMURDULLUNG	4,32,563	345.77	5,67,158	246.97
Mokrung	6,43,230	336.58	5,66,985	258.38
Behubor	1,12,691	333.27	270	130.00
KHOOMTAIE	1,61,011	331.86	2,11,818	191.97
Gatoonga	10,77,131	328.57	11,43,461	241.27
DUBBA	2,11,405	325.03	19,836	124.19
Sotai	1,25,131	322.38	2,31,042	223.50
Deha	3,62,528	313.70	3,21,579	236.38
Kotalgoorie	2,92,246	311.67	2,80,273	209.87
MACKEYPORE	2,39,787	309.65	2,46,111	190.37
Gelakey	1,48,404	305.84	1,56,727	229.48
Banamalie	1,88,443	305.78	2,57,273	237.27
Lukwah	9,06,161	304.57	11,02,674	231.93
Duflating	4,59,090	304.13	7,42,641	242.33
KAMARBUND	2,07,307	302.02	1,18,920	215.45
Namroop	8,09,380	300.17	4,52,932	191.66
Kharikatia	5,93,541	299.21	4,66,877	239.00
CHAIBARI	1,96,200	296.89	1,63,018	213.30
Ghillidary	3,05,079	290.82	2,96,725	232.56
KOOMTAI(B)	16,11,902	289.89	19,15,737	214.05
Borjan	7,48,799	288.72	7,94,673	218.63
Silonibari	2,23,391	285.24	2,43,034	207.84